









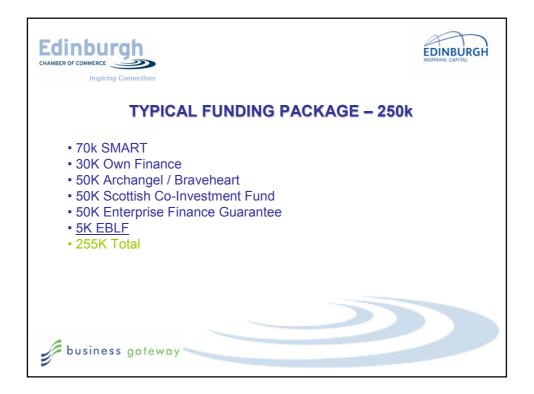






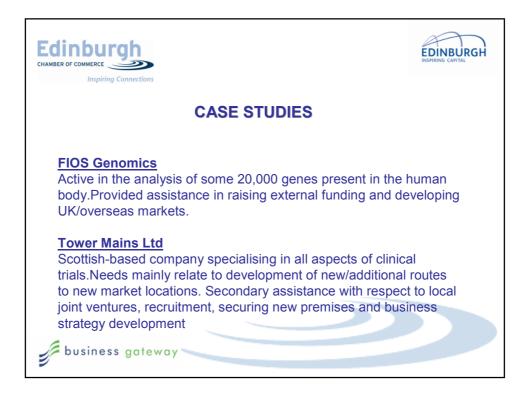
Edinburgh CHAMBER OF COMMERCE Inspiring Connections	EDINBURGH INSPIRING CAPITAL			
Scottish Co-Investment Fund				
Breakdown of Deals Completed April 03 to Sept 09				
Number of deals to date	330			
Private sector investment	£105,307,084			
SCF commitment to deals	£51,537,205			
Total Invested	£156,844,289			
SCF contribution to total committed	32.86%			
business gateway				

Edinburgh CHAMBER OF COMMERCE Inspiring Connections			EL	DINBURGH IRING CAPITAL		
Investment Activity by LINC Members						
(c.35% Scottish Total)						
Table 1 Year o	on Year Compar July-Aug 2008	ison for Months July-Aug 2009	7 + 8 YTD 2008	YTD 2009		
Total Private Investment	£4.19m	£3.95m	£15.89m	£10.25m		
Total Public Sector Finance	£2.15m	£2.19m	£7.77m	£6.11m		
Total Value of Investment Raised	£6.34m	£6.14m	£23.67m	£16.36m		
Total No. of Investments	15	12	46	46		
Size of Average Private Sector Investment	£279.33k	£329.16k	£345.43K	£222.83k		
business gateway						



Edinburgh CHAMBER OF COMMERCE Inspiring Connections Referral Sources	EDINBURGH		
•SE East/ BIOS	20%		
•ECC Help Desk	15%		
•Other SE East	17%		
 Intermediaries 	30%		
•Other ECOC (Volume start up)	6%		
•Other Clients	6%		
•Misc (Council, PSYBT,LINC)	6%		
business gateway			









CASE STUDIES

Advocates Ltd

Specialist provider of Chemistry, Manufacturing & Controls (CMC) to the biotechnology and pharmaceutical industries. Business strategy development/business planning support was identified as a priority plus creation of a formalised marketing strategies particularly in relation to overseas markets. Funding assistance in relation to marketing collateral, e-business development and overseas activities

Roslin Embryology

Bill Ritchie is on the Growth Pipeline. His subject is preservation of endangered species building on his 20 years experience in animal cloning & embryo manipulation, highlighted by his groundbreaking work on the Dolly the sheep project. He is collaborating with Edinburgh

pased partners Business gateway





