

Current State of Local Support Group (LSG) and Local Action Plan (LAP) in Gliwice

1. How have the LSG been set up?
2. Who are the members of the Local Support Group?
3. How is the working process organized?
4. Which activities have been done?
5. What went easily and where are the difficulties



The setting up of Local Support Group

- **July 2008-** sending an information about the project and invitation to attend in a meeting
(Place: Municipal Office in Gliwice)
- **31.07-01.08.2008** – meeting with Lead Expert-
Mr. Patrick Fourgette
- **September 2008-** Letters of Intentions assigned with institutions joining the Local Support Group



Who are the members of the Local Support Group?



LSG is composed of consultants and experts representing different sectors of the economy and institutions supporting a development of enterprise



Gliwice Local Support Group- list of members

- Silesian Centre of Entrepreneurship (Managing Authority)
- Municipality of Gliwice
- Local Development Agency
- Academy of Entrepreneurship in Gliwice
- Silesian Foundation of Enterprise Support
- Bank BGŻ
- Chamber of Crafts and Entrepreneurship
- Scientific and Technology Park TECHNOPARK
- Silesian Agency for Enterprise Restructuring
- Silesian Regional Guarantee Fund Ltd



Core LSG member:

- Local Development Agency



Scope of duties:

- Organizacja szkoleń oraz doradztwo dla osób planujących założenie własnej działalności gospodarczej oraz dla micro i MSP
- Przygotowywanie wniosków o dofinansowanie projektów z funduszy UE
- Realizacja przedsięwzięć zmierzających do transferu nowych technologii i pobudzania innowacyjności na rynku lokalnym



- Academy of Entrepreneurship in Gliwice
 - Uczelnia o profilu ekonomiczno-artystyczno-humanistycznym
 - Powstała w związku z realizacją projektu Renowacja przemysłowej strefy Nowe Gliwice
 - misją GWSP : stworzenie na Śląsku silnego interdyscyplinarnego centrum badawczego i eksperckiego w zakresie przedsiębiorczości.



• Scientific and Technology Park **TECHNOPARK**



- the meeting place for representatives of science, modern industry and all aspects of entrepreneurship
- The main purpose of the science park is bringing research results closer to the social and economic practice in all of the Silesia region.
- An incubator promoting emergence and development of new technology based on small and medium sized enterprises.



How is the working process organized?



LSG co-operation rely on exchange of information and sharing knowledge and experience between all of the members:

- Face to face meetings - At least per quarter
- Mail/ phone contacts
- Support in SMEs survey



Which of activities have been done?

- Survey on the expectations of the local SMEs
- Mapping public support schemes
- Local Information Point – New Gliwice



Survey results – first conclusions and findings

1. Credits, leasing and EU funds are the most popular instruments
 - Traditional and well known
 - Easy access
 - Visible promotion of EU funds
2. Unsatisfying level of entrepreneurs' knowledge
 - More than a half of entrepreneurs admit their knowledge of loan funds guarantee funds and venture capital is weak
3. Lack of knowledge indicated as one of the most serious barriers and moderate need of knowledge



Survey results – first conclusions and findings

- 4. A visible need of information on EU funds
- 5. Low position of business support institutions as a source of information
 - Indicated need of professional and reliable help
 - Lack of information on possibilities of access to finance
- 6. Visible need of personal contact and exchange of experiences
 - Need of support and offers tailored to individual needs



Main SME's problems:

- Bureaucracy
- Lack of complex knowledge concerning implements accessibility on local and regional market

Conclusion:

- SME's demand for capital = constance
- Survey project for entrepreneurs



What went easily and where are the difficulties?

- Easily:
 - Enthusiastic co-operation within LSG
 - Willingness to attend in a meetings
 - Lots of concepts to improve conditions concerning external financing

- Difficulty:
 - Dispute during meetings
 - Bureaucracy (Formal problems comes out of legal form)



Thank you for your attention

Katarzyna Kobierska

The head of City Development Bureau
Municipal Office in Gliwice
44-100 Gliwice
ul. Zwycięstwa 21
Tel. no. 48 32 239 11 00
Fax. no. 48 32 335 40 14
brm@um.gliwice.pl

